

Exhibit I

EXHIBIT I**Spreadsheets Conveying Factual Data**

1.	MCG000796 - 0996	Undated		MR 2004 projection with new analysis perf criterial.xls prepared at counsel's request	Work Product	Withheld #13
2.	MCG001892	01/22/04	5:09 p.m.	Email from Julie Blair to David Bensted, John Garner Re: MR Summary infor.xls - updated	Attorney/Client	Withheld
3.	MCG001926 - 2125	Undated		MR 2004 projection with new analysis perf criterial.xls prepared at request of counsel	Work Product	Withheld
4.	MCG002458 - 2653	Undated		Excel MR 2004 projection with new analysis perf criteria.xls created at direction of counsel	Work Product	Withheld
5.	MCG002772 - 2971	Undated		MR 2004 projection with new analysis perf criteria.xls created at direction of counsel	Work Product	Withheld
6.	MCG003195 - 3386	Undated		MR 2004 projection with new analysis perf criteria.xls created at direction of counsel	Work Product	Withheld
7.	MCG003612 - 3821			MR 2004 projection with new analysis perf criteria.xls prepared at direction of counsel	Work Product	Withheld
8.	MCG006222 - 6437	3/23/04		MR 2004 projection with new analysis perf criteria.xls prepared at direction of counsel	Work Product	Withheld
9.	MOT 00862	Undated		Spreadsheet of MR Summary Info.	Work Product	Withheld
10.	MOT 00865 - 878	Undated		MR 2004 Projection with new analysis per criteria - XLS	Work Product	Withheld
11.	MOT 00880 - 893	Undated		MR 2004 Projection with New Analysis Perf. Criteria - XLS	Work Product	Withheld
12.	MOT 00898	Undated		MR Summary Info. - XLS	Work Product	Withheld

13.	MOT 00909 – 922	Undated		MR 2004 Projection with New Analysis Perf. Criteria 1-XLS	Work Product	Withheld
14.	MOT 00938 – 956	Undated		Crawford MR 2004 Projection with New Analysis Perf. Criteria – XLS	Work Product	Withheld
15.	MOT 00966 – 983	Undated		Manufacturer Rep Data for 2004 (MR 20041.XLS)	Work Product	Withheld
16.	MOT 01622 – 1633	Undated		Workbook MR 2004 project with new analysis perf criteria.xls prepared at counsel's request	Work Product	Withheld
17.	MOT 02915 – 03114	Undated		Excel Spreadsheet – MR Projections prepared at counsel's request	Work Product	Withheld
18.	MOT 03144 – 03343	Undated		Excel Spreadsheet – MR Projections prepared at counsel's request	Work Product	Withheld
19.	MOT 03388 – 03579	Undated		Excel Spreadsheet – MR Projections prepared at counsel's request	Work Product	Withheld
20.	MOTJ 01242	1/22/04		Spreadsheet MR – Summary_info.xls prepared at counsel's request	Work Product	Withheld
21.	MOTJ 01244-1253	1/22/04		Workbook re: MR 2004 projection with new analysis perf criteria.xls, Hi_Lo summary prepared at counsel's request	Work Product	Withheld
22.	MOTJ 01317	1/26/04		Spreadsheet MR_Summary_info.xls prepared at counsel's request	Work Product	Withheld
23.	MOTJ 01575-1581	2/3/04		Workbook MR 2004 projection with new analysis perf criteria.xls prepared at counsel's request with handwritten notes of counsel Randy Papetti	Work Product	Withheld
24.	MOTJ 01659	Undated		Spreadsheet Crawford MR 2004 projection with new analysis perf	Work Product	Withheld

				criteria.xls prepared at counsel's request		
25.	MOTJ 01661	Undated		Spreadsheet Crawford MR 2004 projection with new analysis perf criteria.xls prepared at counsel's request	Work Product	Withheld
26.	MOTJ 01664-1665	Undated		Spreadsheet MR 2004 projection.xls prepared at counsel's request	Work Product	Withheld
27.	MOT02512 - 02517	Undated		Spreadsheet depicting performance analysis	Unknown	Redacted

Exhibit J

EXHIBIT J**Pre-Termination Internal Motorola Communications Concerning Manufacturer's Representatives' Performance**

1.	MCG002154	1/22/04	5:39 p.m.	Email from John Garner to David Bensted, Michael Annes, Kevin Parslow, Nina Guibor, Kim Crawford, Steven Machernis, Julie Blair Re: Manufacturer's Rep Agreement Issues	Attorney/Client	Withheld
2.	MCG002456 – 2457	1/22/04	5:36 p.m.	Email from Julie Blair to Kevin Parslow, Steven Machernis, Kim Crawford cc: Nina Guibor, David Bensted, John Garner Re: MR Financial Analysis & Performance Data Request	Attorney/Client	Withheld
3.	MCG009662 – 9663	Undated		Analysis of status of manufacturing representatives prepared at direction of counsel	Work Product	Withheld
4.	MCG009665 – 9666	Undated		Analysis of status of manufacturing representatives prepared at direction of counsel.	Work Product	Withheld
5.	MOT 00769 – 00770	1/7/04	9:23 a.m.	E-mail string from Julie Blair to David Bensted re MR performance data question	Work Product	Withheld
6.	MOT 00771 – 00772	1/7/04	1:54 p.m.	E-mail string from David Bensted to Kevin Parslow, Kim Crawford, Steven Machernis, Nina Guibor, Julie Blair cc: Barry Medintz, Sue Hamlett re: MR performance data question	Attorney/client	Withheld
7.	MOT 01357 – 01379	02/03/04	11:47 p.m.	Email from Julie Blair to Kim Crawford re: Updated MR spreadsheet (Spreadsheet attached)	Work Product	Withheld
8.	MOT 01429 – 01447	2/6/04	11:30 a.m.	Email from Julie Blair to Kim Crawford re: Most updated MR summary file with performance	Work Product	Withheld

				data (Spreadsheet attached)		
9.	MOT 01452 – 01473	2/13/04	6:27 a.m.	Email from Kim Crawford to Dana Huth, cc: Julie Blair and Steven Machernis, re MR diligence and performance analysis (Spreadsheet attached)	Work Product	Withheld
10.	MOT 01478 - 01479	2/16/04	9:17 a.m.	Email string from Julie Blair to Steven Machernis, cc: Kim Crawford Re: Manufacturer representatives status	Work Product	Withheld
11.	MOT 01492 – 01492	2/19/04	7:31 a.m.	Email string from Nina Guibor to Dana Huth, cc: Trevor Zillwood and Julie Blair Re: Manufacturer representatives status	Work Product	Withheld
12.	MOT 02643	1/22/04	4:09 p.m.	E-mail from Julie Blair to David Bensted; John Garner Re: MR Summary Spreadsheet – Updated	Attorney/Client Work Product	Withheld
13.	MOT 02672 – 02673	1/22/04	4:18 p.m.	E-mail string from Julie Blair to Kevin Parslow; Steven Machernis; Kim Crawford cc: Nina Guibor; David Bensted; John Garner Re: MR Financial Analysis & Performance Data Request	Attorney/Client	Withheld
14.	MOT 02674 – 02675	1/22/04	4:36 p.m.	E-mail string from Julie Blair to Kevin Parslow; Steven Machernis; Kim Crawford cc: Nina Guibor; David Bensted; John Garner Re: MR Financial Analysis & Performance Data Request created at counsel's request	Attorney/Client	Withheld
15.	MOT 02676 – 02871	Undated		MR Financial Analysis & Performance Data Request prepared at counsel's request	Work Product	Withheld
16.	MOTJ 00190 – 00191	1/29/04	12:21 a.m.	Email string to Julie Blair, cc: Kim Crawford, Nina Guibor from Dennis Robinson re mr performance data prepared for legal counsel	Work Product	Withheld
17.	MOTJ 00192 –			Performance Analysis	Work Product	Withheld

	00195					
18.	MOTJ 01254	1/22/04	5:18 p.m.	Email to Kevin Parslow, Steve Machernis, Kim Crawford, cc: Nina Guibor, David Bensted, John Garner re: MR Financial Analysis & Performance Data Request prepared at counsel's request	Attorney/Client Work Product	Withheld
19.	MOTJ00563	1/--/04	12:27 p.m.	Email from David Bensted to Jamie Nevarez re: MRAs	None	Produced in illegible form

Exhibit K

EXHIBIT K**Pre-Termination Internal Motorola Communications**

1.	MCG000782 - 0783	01/20/04	5:32 p.m.	Email from Michael Annes to John Garner re: MR – documentation of contract review	Attorney/Client	Redacted
2.	MCG001684	02/02/04	1:28 p.m.	Email from Steven Machernis to John Garner, David Bensted Re: MCG MR Review – J - Squared Correspondence	Attorney/Client	Withheld
3.	MCG001876	01/27/04	2:03 p.m.	Email from John Garner to David Bensted Re: MR Contracts	Attorney/Client	Withheld
4.	MCG001925	1/28/04	12:00 p.m.	Email from Julie Blair to John Garner, David Bensted, Nina Guibor, Kim Crawford, Steve Machernis, Kevin Parslow, Michael Annes, Janie Nevarez Re: Manufacturer Reps – next steps	Attorney/Client	Withheld
5.	MCG002156	1/21/04	5:39 p.m.	Email from David Bensted to Michael Annes, John Garner Re: Manufacturing Representative Program	Attorney/Client	Withheld
6.	MCG002227	1/29/04	12:07 p.m.	Email from Janie Nevarez to John Garner, cc to David Bensted RE: Contracts to Lewis and Roca	Attorney/Client	Withheld
7.	MCG002228	1/29/04	8:44 a.m.	Email from Janie Nevarez to John Garner, cc to David Bensted RE: Contracts to Lewis and Roca	Attorney/Client	Withheld
8.	MCG002230-2231	1/28/04	7:16 p.m.	Email from John Garner to Janie Nevarez, cc to David Bensted RE:	Attorney/Client	Withheld
9.	MCG002232-2233	1/29/04	1:07 p.m.	Email from John Garner to Janie Nevarez, cc to David Bensted RE:	Attorney/Client	Withheld
10.	MCG002711 – 2723	2/3/04	6:01 p.m.	Email from David Bensted to Julie Blair, John Garner cc: Michael Annes, Kim Crawford, Nina	Attorney/Client	Withheld

				Guibor, Steven Machernis, Kevin Parslow Re: Manufacturer Reps – next steps?		
11.	MCG002752 – 2759	2/2/04		Email from John Garner to Julie Blair Re: RE: Manufacturer Reps – next steps	Attorney/Client	Withheld
12.	MCG003176 - 3182	2/2/04	1:27 p.m.	Email from John Garner to David Bensted Re: Manufacturer Reps – next steps	Attorney/Client	Withheld
13.	MCG003427 – 3430	1/28/04	7:12 p.m.	Email from John Garner to Julie Blair cc: David Bensted, Nina Guibor, Kim Crawford, Steven Machernis, Kevin Parslow, Michael Annes, Janie Nevarez Re: Manufacturer Reps – next steps	Attorney/Client	Withheld
14.	MCG003863 – 3864	Undated		Analysis of termination prepared by counsel	Work Product	Withheld
15.	MOT 00789 – 00790	1/15/04		Email string from David Bensted to Julie Blair re: Mfg Rep termination letter and legal advice	Work Product	Withheld
16.	MOT 00904 – 906	1/23/04	3:06 p.m.	E-mail string from Julie Blair to David Bensted re Manufacturer's Rep. Agreement issues	Work Product	Withheld
17.	MOT 00994 – 00997	Undated		MCG Rep Status	Work Product	Withheld
18.	MOT 01004 – 01007	Undated		MCG Mfg. Rep. Response status	Work Product	Withheld
19.	MOT 01008	4/5/04	3:26 p.m.	E-mail from Steven Machernis to Dana Huth, cc Kim Crawford re Mfg. Rep. status	Work Product	Withheld
20.	MOT 01009 – 1012	Undated		MCG Mfg. Rep. Response status	Work Product	Withheld
21.	MOT 01352 – 01356	2/2/04	4:51 p.m.	Email string from Julie Blair to Kim Crawford Re: Manufacturer representatives	Work Product	Withheld
22.	MOT 01505 –	2/24/04	12:14	Email string from Dana Huth to	Work Product	Withheld

	01506		p.m.	Julie Blair Re: Final review of letters		
23.	MOT 01507 – 01509	2/24/04	12:22 p.m.	Email string fro Dana Huth to Julie Blair Re: Letters final review	Work Product	Withheld
24.	MOT 01510 – 01513	2/24/04	1:52 p.m.	Email string from Julie Blair to Kim Crawford and Steve Machernis Re: Letters final review	Work Product	Withheld
25.	MOT 01526 – 01527	2/26/04	3:18 p.m.	Email string from Julie Blair to Kim Crawford Re: Final notices and conversation	Work Product	Withheld
26.	MOT 02549 - - 02550	1/16/04	4:34 p.m.	Email string from Julie Blair to Nina Guibor; Kevin Parslow; Steven Machernis; Kim Crawford; David Bensted; Sue Hamlett; Barry Medintz. Cc: Michael Annes Re: New MR Strategy	Attorney Client	Withheld
27.	MOT 03143	1/28/04	11:00 a.m.	E-mail from Julie Blair to John Garner cc: David Bensted; Nina Guibor; Kim Crawford; Steven Machernis; Kevin Parslow; Michael Annes; Janie Navarez; Re: Manufacturer's Reps. – Next Steps	Attorney/Client	Withheld
28.	MOT 03372 – 03375	1/28/04	6:12 p.m.	E-mail string from John Garner to Julie Blair cc: David Bensted; Nina Guibor; Kim Crawford; Steven Machernis; Janie Navarez Re: Manufacturer Reps – Next Steps	Work Product	Withheld
29.	MOT 3372 – 03375	1/28/04	6:12 p.m.	E-mail string from John Garner to Julie Blair cc: David Bensted; Nina Guibor; Kim Crawford; Steven Machernis; Janie Navarez Re: Manufacturer Reps – Next Steps	Attorney/Client	Withheld
30.	MOT 03380 – 03381	1/28/04	12:01 p.m.	E-mail string from Julie Blair to John Garner cc: David Bensted; Nina Guibor; Kim Crawford; Steven Machernis; Kevin Parslow; Michael Annes; Janie Navarez Re:	Attorney/Client	Withheld

				Manufacturer Reps – Next Steps		
31.	MOT 03594 – 03599	1/30/04	3:54 p.m.	E-mail string from Kim Crawford to David Bensted cc: John Garner Re: Manufacturer Reps – Next Steps	Attorney/Client	Withheld
32.	MOT 03663 – 03670	02/03/04	5:01 p.m.	E-mail string from Bensted to Julie Blair cc: Michael Annes; Kim Crawford; Nina Guibor; Steven Machernis; Kevin Parslow Re: Manufacturer Reps – Next Steps	Attorney/Client Work Product	Withheld
33.	MOT 07520 – 07521	1/16/04	5:34 p.m.	E-mail from Julie Blair to Nina Guibor; Kevin Parslow; Steven Machernis; Kim Crawford; David Bensted; Sue Hamlet; Barry Medintz re: NEW MR Strategy	Attorney/Client Work Product	Withheld
34.	MOTJ 00563	1/23/04	12:27 p.m.	Email to Janie Nevarez, cc: Patricia Witman, Florence Rodriguez from David Bensted re: MRAs	Attorney/Client Work Product	Withheld
35.	MOTJ 00564	1/23/04		MR Summary Info	Work Product	Withheld
36.	MOTJ 01354-1364	1/28/04		Worksheets re: analysis prepared at counsel's request with handwritten attorney notes by John Garner	Work Product	Withheld
37.	MOTJ 01377-1378	1/20/04		Handwritten attorney notes of John Garner	Work Product	Withheld
38.	MOTJ 01383	Undated		Handwritten attorney notes of John Garner	Work Product	Withheld
39.	MOTJ 01397-1399	2/3/04		Attorney notes by John Garner	Work Product	Withheld
40.	MOTJ 01407	2/4/04		Handwritten attorney notes from John Garner	Work Product	Withheld
41.	MOTJ 01408	2/2/04 2/3/04		Handwritten attorney notes from John Garner	Work Product	Withheld

		2/4/04				
42.	MOTJ 01447-1448	Undated		Summary of analysis with attorney handwritten attorney notes from John Garner	Work Product	Withheld
43.	MOTJ 01662-1663	Undated		PowerPoint presentation re Manufacturers Representatives Engagement Analysis prepared at counsel's request	Work Product	Withheld

Exhibit L

EXHIBIT L**Pre-Termination Communications with Outside Counsel**

1.	MCG000686 - 691	02/01/04	11:51 p.m.	Email from Kim Crawford to John Garner, David Bensted, Julie Blair, Nina Guidor, Steven Machernis, Kevin Parslow cc: Michael Annes, Randy Papetti Re: Crawford J2NW Correspondence	Attorney/Client	Withheld
2.	MCG002669 - 2677	2/4/04	12:35 p.m.	Email from Kim Crawford to Randy Papetti, Julie Blair, John Garner, Kim Crawford cc: David Bensted, Kevin Parslow, Michael Annes, Nina Guibor, Steven Machernis Re: Manufacturer Reps - next steps?	Attorney/Client	Withheld
3.	MCG002678-2686	2/4/04	11:58 a.m.	Email from Randy Papetti to Julie Blair, John Garner, Kim Crawford cc: David Bensted, Kevin Parslow, Michael Annes, Nina Guibor, Steven Machernis Re: Manufacturer Reps - next steps?	Attorney/Client	Withheld
4.	MCG002687 - 2694	2/4/04	11:13 a.m.	Email from Randy Papetti to Julie Blair, John Garner, Kim Crawford cc: cc: David Bensted, Kevin Parslow, Michael Annes, Nina Guibor, Steven Machernis Re: Manufacturer Reps - next steps?	Attorney/Client	Withheld
5.	MCG002695 - 2702	2/4/04	10:48 a.m.	Email from Julie Blair to Randy Papetti, John Garner cc: David Bensted, Kevin Parslow, Kim Crawford, Michael Annes, Nina Guibor, Steven Machernis Re: Manufacturer Reps - next steps?	Attorney/Client	Withheld
6.	MCG002703 - 2710	2/4/04	10:11 a.m.	Email from Randy Papetti to Julie Blair, John Garner cc: David Bensted, Kevin Parslow, Kim Crawford, Michael Annes, Nina Guibor, Steven Machernis Re:	Attorney/Client	Withheld

				Manufacturer Reps – next steps?		
7.	MCG002724 – 2735	2/3/04	5:56 p.m.	Email from Julie Blair to John Garner, Randy Papetti cc: Michael Annes, David Bensted, Kim Crawford, Nina Guibor, Steven Machernis, Kevin Parslow Re: Manufacturer Reps – next steps?	Attorney/Client	Withheld
8.	MCG002739 - 2741	2/3/04	8:42 p.m.	Email from Kim Crawford to John Garner, David Bensted, Julie Blair, Nina Guibor, Steven Machernis, Kevin Parslow, Randy Papetti cc: Michael Annes Re: Manufacturer Reps – next steps	Attorney/Client	Withheld
9.	MCG002742 – 2744	2/2/04	8:24 p.m.	Email from John Garner to John Garner, David Bensted, Julie Blair, Kim Crawford, Nina Guibor, Steven Machernis, Kevin Parslow, Randy Papetti cc: Michael Annes Re: Manufacturer Reps – next steps	Attorney/Client	Withheld
10.	MCG002760 – 2771	2/2/04	5:50 p.m.	Email from Julie Blair to John Garner, David Bensted, Kim Crawford, Nina Guibor, Steven Machernis, Kevin Parslow cc: Michael Annes, Randy Papetti Re: Manufacturer Reps – next steps	Attorney Client	Withheld
11.	MCG002972	2/2/04	5:25 p.m.	Email from John Garner to David Bensted, Julie Blair, Kim Crawford, Nina Guibor, Steven Machernis, Kevin Parslow cc: Michael Annes, Randy Papetti Re: RE: Manufacturer Reps – next steps	Attorney/Client	Withheld
12.	MCG002979 – 2985	2/2/04	3:09 p.m.	Email from Randy Papetti to David Bensted cc: John Garner, Michael Annes, Steven Machernis Re: Manufacturer Reps – next steps	Attorney/Client	Withheld
13.	MCG002986 – 2992	2/2/04	1:50 p.m.	Email from David Bensted to Randy Papetti cc: Michael Annes, John Garner, Steven Machernis	Attorney/Client	Withheld

				Re: Manufacturer Reps – next steps		
14.	MCG003183 – 3188	2/2/04	11:46 a.m.	Email from David Bensted to Randy Papetti cc: Michael Annes, -A19923 John Garner, -WJG005 Kim Crawford, -SCN105 Re: Manufacturer Reps – next steps	Attorney/Client	Withheld
15.	MCG003189 – 3194	2/1/04	10:11 p.m.	Email from Kim Crawford to David Benstad, Julie Blair, Kim Crawford, Nina Guibor, Steve Machernis, Kevin Parslow, John Garner cc: Michael Annes, Randy Papetti Re: Crawford Inputs – Manufacturer Reps	Attorney/Client	Withheld
16.	MCG003401 – 3406	2/1/04	10:51 p.m.	Email from Kim Crawford to David Benstad, Julie Blair, Kim Crawford, Nina Guibor, Steve Machernis, Kevin Parslow, John Garner cc: Michael Annes, Randy Papetti Re: Crawford_J2NW Correspondence	Attorney/Client	Withheld
17.	MCG003421 – 3426	1/30/04	4:30 p.m.	Email from John Garner to David Bensted, Julie Blair, Crawford Kim, Nina Guibor, Steven Machernis, Kevin Parslow cc: Michael Annes, Randy Papetti Re: Manufacturer Reps – next steps	Attorney/Client	Withheld
18.	MCG003431 – 3440	2/4/04	1:29 p.m.	Email from John Garner to Kim Crawford, Randy Papetti, Julie Blair, cc to David Bensted, Kevin Parslow, Michael Annes, Nina Guibor, Steve Machernis RE: Manufacturer Reps – next steps?	Attorney/Client	Withheld
19.	MCG003441 – 3444	2/4/04	9:34 a.m.	Email from John Garner to Crawford Kim cc: Randy Papetti, David Bensted Re: Manufacturer Reps – next steps	Attorney/Client	Withheld
20.	MCG003824 – 3826	1/30/04	11:47 a.m.	Email from Randy Papetti to John Garner, cc to David Bensted, Michael Annes Re: FW: Manufacturer Reps – next steps	Attorney/Client	Withheld

21.	MCG003862	2/6/04	10:28 a.m.	Email from Randy Papetti to David Bensted, Jule Blair, John Garner, Kevin Parslow, Kim Crawford, Michael Annes, Nina Guibor, Steven Machernis Re: Summary of Analysis	Attorney Client	Withheld
22.	MOT 02906 – 02908	1/30/04	10:47 a.m.	E-mail string from Randy Papetti to John Garner re: Manufacturer Reps – Next Steps	Attorney/Client	Withheld
23.	MOT 02909 – 02912	1/29/04	7:04 p.m.	E-mail string from John Garner to Randy Papetti cc: David Bensted; Michael Annes Re: Manufacturer Reps. – Next Steps	Attorney/Client	Withheld
24.	MOT 03376 – 03379	1/30/04	3:30 p.m.	E-mail string from John Garner to Julie Blair; Kim Crawford; Nina Guibor; Steven Machernis; Kevin Parslow cc: Michael Annes & Randy Papetti Re: Manufacturer Reps – Next Steps	Attorney/Client	Withheld
25.	MOT 03600 – 03606	02/03/04	4:56 p.m.	E-mail string from Julie Blair to John Garner; Randy Papetti cc: Michael Annes; David Bensted; Kim Crawford; Nina Guibor; Steven Machernis; Kevin Parslow Re: Manufacturer Reps – Next Steps	Attorney/Client	Withheld
26.	MOT 03607 – 03614	2/4/04	9:11 a.m.	E-mail string from Randy Papetti to Julie Blair; John Garner cc: David Bensted; Kevin Parslow; Kim Crawford; Michael Annes; Nina Guibor & Steven Machernis Re: Manufacturer Reps – next Steps	Attorney/Client	Withheld
27.	MOT 03631 – 03632	2/16/04	9:07 a.m.	E-mail string from Steven Machernis to Julie Blair cc: David Bensted; John Garner; Randy Papetti; Kevin Parslow; Dana Huth; Nina Guibor; Kim Crawford Re: Manufacturer Rep Status	Attorney/Client	Withheld
28.	MOTJ 01471	2/27/04	6:24	Email string to Kim Crawford,	Attorney/Client	Withheld

			p.m.	Randy Papetti, Dana Huth, David Bensted, Julie Blair, John Garner, Keivin Parslow, Nina Guibor, Trevor Zillwood from Steven Machernis re: J2 Northwest – Contact Feedback		
29.	MOTJ 01472	2/26/04	2:47 p.m.	Email to Randy Papetti, Dana Huth, David Bensted, Julie Blair, John Garner, Kevin Parslow, Kim Crawford, Nina Guibor, Steve Machernis, Trevor Zillwood, cc: Kim Crawford from Kim Crawford re: J2 Northwest – Contact Feedback	Attorney/Client	Withheld
30.	MOTJ 01629-1633	2/2/04	4:52 p.m.	Email string to John Garner, David Bensted, Julie Blair, Nina Guibor, Steve Machernis, Kevin Parslow, cc to Michael Annes, Randy Papetti from Kim Crawford re: Crawford Inputs-Manufacturer Reps	Attorney/Client Work Product	Redacted 1629 Withheld 1630-1633
31.	MOTJ 01634-1641	2/4/04	10:13 a.m.	Email string to Randy Papetti, Julie Blair, John Garner, cc: David Bensted, Kevin Parslow, Kim Crawford, Michael Annes, Nina Guibor, Steve Machernis from Kim Crawford re: Manufacturer Reps – next steps?	Attorney/Client Work Product	Redacted 1634 Withheld 1635-1641

Exhibit M

EXHIBIT M**Draft Termination Letters**

1.	MCG000709 - 710	Undated		Draft Letter termination to J - Squared (Oregon) from Randy Papetti	Work Product	Withheld
2.	MCG000785	Undated		Draft letter terminating prepared by legal department	Work Product	Withheld
3.	MCG001555 - 1556	Undated		Draft termination letters prepared by counsel	Work Product	Withheld
4.	MCG001672 - 1673	Undated		Draft termination letter prepared by counsel	Work Product	Withheld
5.	MCG001884 - 1885	Undated		Draft termination letter prepared by counsel	Work Product	Withheld
6.	MCG002660	Undated		Draft termination letter to JST and JSO	Work Product	Withheld
7.	MCG003855 - 3856	Undated		Draft termination letter to J-Squared (Canada)	Work Product	Withheld
8.	MCG006453 - 6454	3/2/04		Draft termination letters to J-Squared Technologies and J-Squared Technologies (Oregon) prepared by counsel	Work Product	Withheld
9.	MOT 00800	1/14/05		Draft letter to manufacturer representatives	Work Product	Withheld
10.	MOT 00833	1/14/05		Draft letter to manufacturer representatives	Work Product	Withheld
11.	MOT 00836	1/20/04		Draft letter to manufacturer representatives	Work Product	Withheld
12.	MOT 00859	1/21/04		Draft letter to manufacturer sales representatives	Work Product	Withheld
13.	MOT 02641	Undated		Draft termination letter prepared at counsel's direction	Work Product	Withheld

14.	MOT 03626 – 03627	Undated		Draft Termination Letters prepared at counsel's request	Work Product	Withheld
15.	MOTJ 00237 – 00238	2/17/04		Draft letters to J-Squared	Work Product	Withheld
16.	MOTJ 01450-1451	2/17/04		Draft letters prepared by counsel	Work Product	Withheld
17.	MOTJ 01460-1461	2/26/04		Draft letters prepared by counsel	Work Product	Withheld

Exhibit N

EXHIBIT N**Communications Concerning Raytheon Canada**

1.	MOTJ 01527	4/20/04	10:55 a.m.	Email to Steve Machernis, cc Randy Papetti, John Garner from Julie Blair re: Raytheon Canada	Attorney/Client	Redacted
2.	MOTJ 01528	4/20/04	1:15 p.m.	Email string to Julie Blair, cc Randy Papetti, John Garner from Steve Machernis re: Raytheon Canada	Attorney/Client	Withheld
3.	MOTJ 01529-1531	4/20/04	1:40 p.m.	Email string to Steve Machernis, cc Randy Papetti, John Garner from Steve Machernis re: Raytheon Canada	Attorney/Client	Redacted
4.	MOTJ 01532	4/20/04	2:41 p.m.	Email string to Julie Blair, cc Randy Papetti, Steve Machernis from John Garner re: Raytheon Canada	Attorney/Client	Withheld
5.	MOTJ 01533	4/20/04	2:46 p.m.	Email string to Julie Blair, cc Randy Papetti, John Garner from Steve Machernis re: Raytheon Canada	Attorney/Client	Withheld
6.	MOTJ 01534	4/20/04	3:34 p.m.	Email string to Julie Blair, Steve Machernis, cc John Garner from Randy Papetti re: Raytheon Canada	Attorney/Client	Withheld

Exhibit O

EXHIBIT O**Internal Motorola Communications Concerning Commissions**

1.	MCG003507 – 3508	2/16/04	11:30 p.m.	Email from Julie Blair to John Garner Re: RE Question regarding current MR payment	Attorney/Client	Withheld
2.	MOT 01231 – 01252	5/19/04	2:19 p.m.	E-mail from Julie Blair to Steven Machernis Re: March commission data for all manufacturer representatives and attached commission payments	Work Product	Withheld

Exhibit P

EXHIBIT P**Communications with Outside Counsel Concerning Commissions**

1.	MCG003509 – 3510	2/16/04	11:29 p.m.	Email from John Garner to Julie Blair, Dana Huth cc: Kim Crawford, Lisa Whitfield, Nina Guibor, Randy Papetti Re: Question regarding current MR payment	Attorney/Client	Withheld
2.	MCG003511	2/16/04	11:16 a.m.	Email from Julie Blair to Dana Huth cc: Crawford Kim, Lisa Whitfield, Nina Guibot, Randy Papetti, John Garner Re: Question regarding current MR payment	Attorney/Client	Withheld
3.	MCG003512 – 3514	2/18/04	6:52 p.m.	Email from Randy Papetti to Julie Blair, John Garner cc: Kim Crawford, Lisa Whitfield Re: Question regarding current MR payment	Attorney/Client	Withheld
4.	MCG003563	5/19/04	4:22 p.m.	Email from Julie Blair to Randy Papetti, John Garner cc: Steven Machernis Re: final commissions for 5 of 9 MRs	Attorney/Client	Withheld
5.	MCG004314	5/19/04	4:36 p.m.	Email from Julie Blair to John Garner, Randy Papetti, cc to Steve Machernis Re: Final commissions for 5 of 9 MRs	Attorney/Client	Withheld
6.	MCG005096	8/10/04	9:16 a.m.	Email from Julie Blair to Steven Machernis cc: Randy Papetti, Tom Nallen Re: June MR commissions computed	Attorney/Client	Withheld
7.	MOT 01834 – 01836	Undated	n/a	Attachments – Spreadsheet and draft letter	Attorney work product	Withheld
8.	MOT 01839 – 01842	Undated	n/a	Attachment – Draft Status Report	Attorney/client Attorney work product	Withheld

9.	MOT 01846 – 01847	3/23/04	n/a	Attachments – Projection Reports	Attorney/Client	Withheld
10.	MOT 07580 – 07582	2/17/04	6:52 p.m.	E-mail from Randy Papetti to Julie Blair; John Garner; Kim Crawford; Lisa Whitfield re: Question re: current MR payment	Attorney/Client	Withheld
11.	MOTJ 01547	5/19/04	4:24 p.m.	Email to John Garner, Randy Papetti, cc Steve Machernis from Julie Blair re: final commissions for 5 of 9 MRs	Attorney/Client	Withheld
12.	MOTJ 01548	5/19/04	5:02 p.m.	Email to Julie Blair, John Garner, cc Steve Machernis from Randy Papetti re: final commissions for 5 of 9 MRs	Attorney/Client	Withheld
13.	MOTJ 01549	5/19/04	5:23 p.m.	Email string to Randy Papetti, John Garner, cc Steve Machernis re: final commissions for 5 of 9 MRs	Attorney/Client	Withheld
14.	MOTJ 01592-1593	3/23/04	11:55 a.m.	Email to Randy Papetti, Steve Machernis, Kim Crawford, cc Dana Huth, Tom Nallen, John Garner from Julie Blair re: Manuf Rep – Current Action Status – Impact on Commissions	Attorney/Client Work Product	Withheld
15.	MOTJ 01604	5/19/04	2:24 p.m.	Email to John Garner, Randy Papetti, cc Steve Machernis from Julie Blair re: final commissions for 5 of 9 MRs	Attorney/Client	Withheld

Exhibit Q

EXHIBIT Q**Miscellaneous Communications**

1.	MCG - 001259 - 1260	02/28/04	8:57 a.m.	Email from Kim Crawford to Steven Machernis, Papetti Randy, Dana Huth, David Bensted, Julie Blair, John Garner, Kevin Parslow, Nina Guibor, Trevor Zillwood Re: FW: News Hits the Streets: Motorola Acts on Rep firm terminations	Attorney/Client	Redacted
2.	MCG002353	4/7/04	10:28 p.m.	Email from Julie Blair to John Garner RE: Letters from Manufacturer's Reps	Attorney/Client	Withheld
3.	MCG002355 - 2358	Undated		Analysis of responses to terminations prepared by counsel	Work Product	Withheld
4.	MCG002359	4/5/04		Email from Steve Machernis to Dana Huth Re: Mfg Rep Status conveying communications with counsel	Work Product	Withheld
5.	MCG002360-2363	Undated		Analysis of responses to terminations prepared by counsel	Work Product	Withheld
6.	MOT 03709 - 03710	2/28/04	7:57 a.m.	E-mail string from Kim Crawford to Steven Machernis; Randy Papetti; Dana Huth; David Bensted; Julie Blair; John Garner; Kevin Parslow; Nina Guibor; Trevor Zillwood Re: News Hits the Streets - Motorola Acts on Rep Firm Terminations	Attorney/Client	Withheld
7.	MOTJ 01453	2/20/03		Letterhead with signatory	Work Product	Withheld

Exhibit R

REDACTED

Exhibit S

From: Kolasa, Jeanne-MCG32018
Sent: 1/14/2003 1:54:41 PM (Central Time)
To: MCG-SALES_NAMBDMS
CC: Holt Paul-LPH001
Attachments: Perf stds Exhibit 4.doc, Rep Agmt Final.ZIP
Subject: Performance Standards for Reps

Redacted-Not
Relevant

Hi All:

Per Kevin Parslow's request, performance standards will be included in all future rep contracts as Exhibit 4 (Kim...we'll need to add this to the [REDACTED] contract when we renegotiate it in April and Ed K. - we'll need to add these as an addendum to the J-Squared contract).

The attached is a baseline set of standards that Ed Helder and I worked on (thanks Ed!). I wanted to get this out there for you all to take a look at and provide your feedback. Again, the intention is that for each rep signed, Design Win and Territory growth goals are determined by the BDM and added as Exhibit 4 to the contract. I've also attached a copy of the generic rep contract.

Feedback, suggestions, etc. are welcomed.

Thanks,
Jk

MOTJ 01014

Exhibit 4

Performance Standards

A) New Design Wins

Design Win: Defined as a) a new customer buys MCG product or b) an existing MCG customer buys new product.

Design Win Revenue Baseline: Defined as a) Military/Aerospace Opportunities - \$100K Annual and b) Other - \$250K Annual.

Target Account/Program: Defined as suspect account or program with profile fitting MCG product and services. Program may or may not be funded and MCG product may or may not be a fit.

Uncommitted Account/Program: Defined as a funded program with assigned personnel working design requirements and possible solutions where MCG has an opportunity to be a supplier of products and/or services.

Committed Account/Program: Defined as a funded program where customer has purchased MCG product for development specific to the program.

	Q1	Q2	Q3	Q4	Q5	Comments
Targets	3	5	8	9	11	Target opptys are cumulative Some move to uncommitted
Uncommitted		1	1	1	1	Uncommitted opptys are cumulative Some move to committed
Committed			1	2	3	New committed opptys
Total New Rev - Mil/Aero			\$100K	\$200K	\$300K	
Total New Rev - Other			\$250K	\$500K	\$750K	

Territorial Development

- A. In conjunction with MCG participate/promote a minimum of four public seminars per year.
- B. In conjunction with Motorola and Distribution, participate in a minimum of one territory specific sales promotion per year.
- C. Support Motorola's efforts at shows with promotion and personnel attendance.
- D. Submit monthly account update reports on lead follow up, account calls and other pertinent activity.
- E. Insure all sales personnel receive a minimum of 24 hours of training on MCG products and services. This may include recorded webinars and/or live training presented by Motorola.

MOTJ 01015

From: Bensted David-G19500
Sent: 4/18/2003 10:43:13 AM (Mountain Time)
To: Watts Marc-BLUW124
CC: Hamlett Sue-P25026
Subject: FW: MR contracts on hold per Kevin Parslow

Marc,

Please below directive from Kevin Parslow.

Additionally, I have received the original [REDACTED] Agreement with Approval Record for signature. As you will note in the email below, the above referenced agreement is on hold until we receive direction from Mr. Parslow.

Also, in an effort to expedite the review and approval/signature process, please send soft copies of the Agreement and Approval Record to those "Reviewers or Designees" that are identified on the Approval Record (excluding the V.P./General Manager) as being required to sign with the instruction:

Please review and provide recommended changes or comments to the Agreement, or sign the Approval Record authorizing the release of the Representative Agreement. Forward the recommended changes or comments to the undersigned and the MCG Contracts department or send the signed hardcopy Approval Record to the MCG Contracts department.

This process will enable those with signature authority to review, modify, and/or approve the Agreement in parallel, thereby saving a lot of time chasing down signatures or making adhoc changes.

Let me know what you think.

Regards,

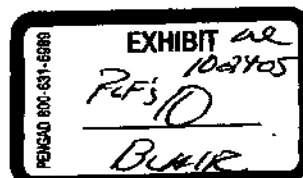
David J. Bensted
Contract Manager
Motorola Computer Group
2900 S. Diablo Way, DW103
Tempe, Arizona U.S.A. 85282

Phone: 602.438.3830
Fax: 602.437.6246

-----Original Message-----

From: Hamlett Sue-P25026
Sent: Monday, April 07, 2003 3:45 PM
To: Bensted David-G19500
Subject: FW: MR contracts on hold per Kevin Parslow
Importance: High

FYI



MOT 02357

Sue Hamlett
Manager, Group Contracts and
Legal Support
Motorola Computer Group
2900 S. Diablo Way, DW103
Tempe, Arizona U.S.A. 85282

Phone: 602.438.3794

Fax: 602.437.6246

Mobile: 602.228.9789

-----Original Message-----

From: Blair Julie-C17394
Sent: Monday, April 07, 2003 3:45 PM
To: Hamlett Sue-P25026; Nevarez Janie-MCX1677
Subject: MR contracts on hold per Kevin Parslow

Sue/Janie, Nina just spoke with Kevin and he asked us to inform you that no more Manufacturer Rep contracts [REDACTED] should be executed until further notice from him. He wants to complete a review of the situation before we make any more commitments. He said he would communicate to Paul's team today, but wanted to let you know right away as we believe you are the control point for the documents. Thanks, Julie

Exhibit T

REDACTED

Exhibit U

REDACTED

Exhibit V

REDACTED

Exhibit W

REDACTED